signment, audience, and available material Background paragraph about topic (OPTIONAL: depends on as Introduction (+ thesis statement of intent)

Pro argument #3 (strongest argument that supports your opin-Pro argument #2 (stronger argument that supports your opinion) Pro argument #1 (weakest argument that supports your opinion)

VI,

VII. Con (Counterarguments and your refutation) — Solution to the problem (OPTIONAL: depends on the assignment, your audience, and the available material)

Conclusion (summary + solution, prediction, or recommendation)

Plm

- Introduction (+ thesis statement of intent)
- Background paragraph about your topic (OPTIONAL: depends on the assignment, your audience, and the available material)
- Con (Counterarguments + your refutation)
- Pro argument #1 (the weakest argument that supports your opin-
- ۷I. Pro argument #3 (strongest arguments that supports your opin-Pro argument #2 (stronger argument that supports your opinion)
- YIII. VII. Solution to the problem (OPTIONAL; depends on the assignment, your audience, and the available material)
- Conclusion (summary + solution, prediction, or recommendation)

Plan C

- Introduction (+ thesis statement of intent
- Background paragraph about your topic (OPTIONAL: depends on the assignment, your audience, and the avaliable material)
- III. Į. Counterargument #1 + Pro argument to refute it
- < Counterargument #2 + Pro argument to refute it
- ٧I Counterargument 1/3 + Pro argument to refute it
- Counterargument #4 + Pro argument to refute it (OPTIONAL: depends on available material)
- VII. Solution to the problem (OPTIONAL: depends on the assignment, your audience, and the available material
- VIII. Conclusion (summary + solution, prediction, or recommendation)

ZERSUASION AND THE ARGUMENTATION ESSAY

the audience, then you should choose Plan B. If, instead, you believe that putting consider the audience. If you think that putting the counterarguments first and your counterarguments near the end of the paper would be more successful, then two counterarguments, you will choose Plan A or Plan B. In addition, you must and con arguments, you might choose Plan C. If, however, you have only one or you should choose Plan A. then building the pro arguments will result in a stronger positive reaction from pend on the material. For example, if you have paralled and equal numbers of prorequest four decision on which plan to use for your as samestative essay will de-

Generating Material

EXERCISE 5E

each plan. Then make a similar plan for your argumentative essay. Below are three plans by student writers for three argumentative essays. Study

Solar Energy: The Energy of the Future

needs only simple technology	source (the sun) is free plentiful and inexhaustible safe, nonpolluting	
	Costly to build a solar energy system low efficiency compared to fossil fuels	

Audience: classmates

of solar energy Purpose: to educate and persuade the audience about the coming importance

cause the source is free, inexhaustible, safe, and needs only simple technology. presently have relatively low efficiency, we need to develop solar energy be-Techniques of support: facts, examples, physical description Argumentative thesis: Although solar energy systems are initially costly and

Outline (Plan A)

- Introduction: explanation of energy problem
- Background paragraph: about sources of energy
- Pro #1: resource of the sun is free, plentiful, and inexhaustible
- Pro #3: simple technology Pro #2: safe and nonpolluting

3. Based on the information you have, decide on a tentative thesis. Example: For the foreign student, American food is a problem; it is tasteless and not very nutritious.

Note: A controversy must have two sides; that is, the argument must be able to be answered both "yes" and "no" by different members of the audience. To has two sides, this sentence will give the basic plan for your essay. You may use test your topic, try the "aithough-because" sentence (see below). If your topic this test sentence as your thesis statement, or you may form another thesis.

Although American food is quick and easy to prepare, it is not as good as food from my country because it is tasteless, not often fresh, and has too much sugar and starch to be truly nutritious,

Select a suitable number of strong arguments, the strongest you have on your list. The number of arguments will depend on the essay assignment, the audience, and the available information.

sider your audience: is each of your arguments interesting, valuable, Organize your arguments in order of importance and strength. Conmost important may help build your argument. and valid for that audience? Arranging the arguments from least to

strong viable, and confect. Supporting techniques in argumentation Use supporting material to prove that each of your arguments is description, and personal experience. are the same as they are in any other essay: facts, examples, physical

include definition, comparison-contrast, process, classification, and the strongest possible way for your reader. Methods of development Select methods of development that will present your arguments in

to admit the counterarguments. So the writer must look at the other see arguments on the other side, called "counterarguments." If the Many students stop right there. But intelligent readers won't. They oughly, or that the writer is presenting one-sided propaganda, afraid might think either that the writer has not explored the subject thorwriter does not show an awareness of the counterarguments, readers

duce the counterargument: Anticipating opposition, use one of the following transitions to intro-

Opponents of this position argue that Another argument against X is

Critics of this position point out that.

Certain objections must, of course, be considered. At this point, one may wonder ... Several questions come to mind: It may be objected that

Example. Of course there are some advantages to American food. First, and perhaps most important for the student, American food is generally quick and easy to prepare.

10.

their truth but showing that they are not as strong or valid as your objections to your position, either by disproving them or by conceding won't go away from your reader's mind. You must deal with major Now you, the writer, must refute that counterargument. It is real; it

arguments. Your refutation must do one of the following: correct your opponent's facts: the counterargument is UN-

TRUE/INCORRECT

deny that the counterargument is related to the topic; IRREL

compromise: although the counterargument is true, it is not enough to overcome your arguments: INSUFFICIENT

Technique: Example: But although American food is fast and quite easy to fix. not much more nutritious makes eating not very worthsitting down to a dinner that tastes like cardboard and is

EXERCISE 5D

topia. In fact, he doesn't like any topia. As you begin to generate material for unpleasant, crotchety old man. He doesn't like you, and he doesn't like your your essay, think about this man. As you list the "pros" and the "cons" for The audience for your argumentative essay is hostile. Think about a mean,

Will he accept your proof?

Is the evidence you are giving strong and valid?

admit that your opinion has some merit. He may still not agree with your opinion, but he will have to recognize that your evidence is valid The goal of your argumentative essay will be to force this nasty man to What comments could this man make about your evidence?

Possible Overall Structures for the Argumentative Essay

tative essay, the assignment (700-900 words) determines that your essay will will choose either to use or not to use that paragaraph). For your argumenplan, one or more of the body paragraphs can be OPTIONAL (that is, you Below are three basic plans for argumentative essays. Notice that in each